



Enterprising Land Manager

Exciting and Innovative Land Management and Marketing Post

A key post to realise the aims and values of the Centre for Stewardship through practical operations on the ground.

The successful candidate will work with board members, other members of the executive team and partners to transform the estate and centre into a leading, outward-facing example of sustainable and enterprising land use.

The Land Manager will lead, manage and facilitate production and marketing of land use activities with a particular emphasis on food, wood and craft. This will include development of value-added markets together with oversight of landscape and production in the following strands -

- Farming inc. arable and stock, food production and processing
- Horticulture inc. development of smallholding units and allotments
- Forestry inc. timber, wood crafts, non-timber forest products and outdoor activities
- Landscaping inc. path works, planting and care/development of designed landscape

Learning, skills development and social enterprise will form a core part of each of these elements. Together these strands need to generate an income stream sufficient to cover costs and generate a surplus to support the other work of the estate and Centre for Stewardship.

The landscape and its working buildings are to be maintained in a manner consistent with our goal of cultivating a place -

Where the land gives life to the people and people give life to the land

The landscape will be maintained and developed in accordance with business needs of the estate and in harmony with the goals of the estate, the historic landscape and the communities we serve. Much of the land will remain freely available for use by the public for leisure and spiritual renewal whilst overall land use activities must be financially sustainable. An important part of the work of is in education, training and community involvement.

Salary: By negotiation

Reporting: To the Chair of Falkland Estate Trust and to the board of Falkland Rural Enterprises Ltd.

Further Details

The main theme of the post is leading, facilitating and harmonising land use, production and marketing. Accordingly the following skills are needed -

- Strategic planning
- Developing markets
- Interpersonal and team building skills
- Budget planning

Work Environment

You will join an enthusiastic, professional team supported by voluntary board members who are fully dedicated to the aims and intentions of the Centre for Stewardship.

The Centre embraces a rich diversity of creative, enterprising and learning activities through the work of Falkland Stewardship Trust and Falkland Rural Enterprises Ltd, which also engage in partnership work, training in rural skills and community projects.

Knowledge, Experience and Skills

The post will involve managing a range of activities and the successful candidate will have experience in a number of the following areas:

- Farming, horticulture and food-processing (preferably organic)
- Forestry and timber-processing
- Retail and marketing of produce
- Training and development of rural skills
- Funding of land-based activity
- Rural tourism and outdoor pursuits

Candidates will not be expected to have experience of all these areas but will need to manage work according to relevant regulatory regimes as well as the Centre's values. Therefore a **key skill** will be in sourcing and drawing on support where needed.

Candidates for this position are likely to have:

- A relevant professional qualification and some years of experience in enterprising land use e.g. farming or forestry.
- Experience of land management for economic diversification and/or community benefit.
- Enterprising, innovative and successful business/management experience.
- A track record of resilience, adaptability, understanding and commitment to both commercial needs and community interests.

Further details are available from admin@falklandestatetrust.co.uk

Informal inquiries can be made to Ninian Stuart, Chair of Falkland Estate Trust on 01337 858544.